

2017 HEALTHCARE REAL ESTATE SURVEY

PERSPECTIVES FROM DEVELOPERS, LEASING AGENTS, INVESTORS, LENDERS, BROKERS, REAL ESTATE MANAGERS AND OTHERS IN FINANCE

CONFIRMATION

As we've seen in previous studies, a strong majority believe the shift toward convenience and outpatient care will not only continue but accelerate with more Medical Office Building activity.



TREND CONTINUES

81% SEE OUTPATIENT CARE ACCELERATING

71% SEE ACQUISITIONS ACCELERATING

70% EXPECT INCREASING ACTIVITY IN MEDICAL OFFICE BUILDING

3/4 BELIEVE RADICAL LEGISLATIVE CHANGES ARE NEEDED TO KEEP HEALTHCARE FINANCIALLY VIABLE

CHALLENGES FOR FINANCE/DEVELOPMENT

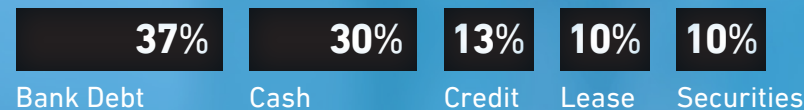
1 WORKING WITH PROVIDER PROCESSES AND SCHEDULES

2 GETTING GOOD ROI WITH LIMITED SUPPLY AND HIGH CONSTRUCTION COSTS

3 FINDING QUALITY REAL ESTATE AND VALUABLE ASSETS

FINANCING TRENDS UNCHANGED

Most participants prefer **DEBT AND CASH FINANCING.**



Capitalization rates are seen as **REMAINING STEADY.**



TO LEARN MORE, WATCH [OUR VIDEO](#) AND LISTEN TO [OUR PODCAST](#)

